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## **Sell It Like Serhant How**

It doesn't matter what you're selling - if you know your client and your product, a good salesperson can sell anything to anyone, and no one exemplifies this better than Ryan

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costar on Bravo's hit  
show Million Dollar  
Listing New York and  
the star of Sell It Like  
Serhant. He is also the  
author of the NYT  
bestseller, Sell It Like  
Serhant. He leads a  
team of sixty brokers  
and averages a billion  
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year. Ryan lives in New York City with his wife, Emilia, and their daughter.

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most competitive real estate market, Ryan Serhant is hitting the road to put his skills to the test by providing his expertise to fellow agents in need. In the process of learning the tricks of a particular trade, he'll also help an under-performing salesperson become a selling shark just like him.

**Sell it Like Serhant (TV Series 2018- ) -**

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**IMDb**

More And Become

New York I am the very confident guy who

wears nice suits and

closes \$2-\$3 million

dollars in sales every

day. On my reality

show Sell It Like

Serhant, I use my sales

expertise to transform

salespeople who are

struggling to sell

everything from golf

balls to hot tubs into

selling machines. But

growing up I was the

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**Sell It Like Serhant, Real Estate Sales Book | Ryan Serhant**

opposite of the guy you see on TV.

Serhant Secret #6.

People don't like being sold, but they love shopping with friends.

Serhant Secret #7.

Connection first, product second.

Serhant Secret #8.

Social currency matters. The more people you meet, the

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more business you'll do. Serhant Secret #9. Don't always sell the most expensive product. Serhant Secret #10

## **Sell It Like Serhant Book Summary**

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## **Sell It Like Serhant**

Ryan Serhant's first  
day in the real estate  
business was on

September 15, 2008,  
the day Lehman  
Brothers filed for  
bankruptcy in the wake  
of the subprime  
mortgage collapse.  
While the real estate ...

## **Ryan Serhant | Sell It Like Serhant**

Ryan Matthew Serhant  
(born July 2, 1984) is  
an American real

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estate broker, author, and television personality. He currently stars on Bravo's television series Million Dollar Listing New York and its spin-off Sell it Like Serhant. Serhant runs a New York real estate firm.

**Ryan Serhant -  
Wikipedia**

NEW YORK, Sept. 19, 2019 /PRNewswire/ -- Following its launch on



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August 15th, Ryan Serhant's "SELL IT LIKE SERHANT: THE COURSE" online course has become the #1 selling real estate course out of...

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It doesn't matter what you're selling - if you know your client and your product, a good salesperson can sell

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anything to anyone, and no one exemplifies this better than Ryan Serhant, the leader of one of the top real estate teams in the United States. In this new series, Ryan answers the call of struggling salespeople across multiple industries who are on the brink of losing their jobs and ...

**Sell It Like Serhant |  
Bravo TV Official**

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## Site

We welcome Ryan Serhant to discuss his new book *Sell It Like Serhant: How to Sell More, Earn More, and Become the Ultimate Sales Machine*: A lively and practi...

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Read PDF Sell It Like Serhant How To Sell More Earn More And Become The Ultimate Sales Machine. This is the only real estate sales course you will ever need, created for you by the #1 real estate agent in New York City. This is the ultimate guide to getting more clients, making more money, closing more deals, building your own team, structuring your day for success, and more.

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(The Course) By  
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He also starred in Bravo's series, Sell it Like Serhant where Ryan showed people how it's done as he put his skills to the test, helping struggling sales reps who are looking for his expertise....

**Ryan Serhant | Sell  
It Like Serhant**

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practical guide on how  
to sell anything and  
achieve long-term  
success in

business  
Ryan Serhant  
was a shy, jobless hand  
model when he  
entered the real estate  
business in 2008 at a

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